

Homes with Hope/Interfaith Housing

Development Director

We seek a dynamic, passionate leader to spearhead our fundraising efforts as we increase our operating budget and move the agency ahead financially. Our bold goal: to end homelessness in our community through supportive housing.

About Us.

We are a small, vital community agency with a big heart. We serve more than 30,000 meals a year, run a homeless shelter, a family shelter, a halfway house, 8 supportive housing units and six more under development.

The Role of Development Director.

Adding more supportive housing requires a bigger budget, nearly all of which comes from a wide variety of donors. We seek welcome ideas, creativity and new pathways to help our agency achieve its goals. Key areas of responsibility:

1. Fundraising:

The ideal candidate brings a proven track record and fresh perspectives to our president and board. This person will:

- Create a fund development program
- Measure outcomes on various initiatives
- Cultivate high net worth donors, businesses and foundations
- Build an on-line strategy
- Orchestrate events

2. Marketing/Public Relations:

The development director represents our interests in the community by attending public forums, working with the media, and elected officials to support our ongoing development initiatives.

3. Planning and Budgeting:

The development director operates autonomously, but coordinates with both the President and senior staff to:

- Develop and manage a comprehensive financial plan for each fundraising year, including detailed revenues/cost forecast per fundraising program/events.
- Develop an IT platform. Work with the Director of Resource Development to create systems to monitor capital campaigns, annual appeals, planned giving and special events, maximize donor database.

This senior level position reports to the VP/COO.

Please send cover letter and resume to:

Audrey Sparre
Interfaith Housing Association
49 Richmondville Avenue
Westport, CT 06880
audreysparre@ihawestport